

CITITEL MID VALLEY SALES MANAGER

Location : Kuala Lumpur, Malaysia
Posting Date : February 6th 2020
Closing Date : March 15th 2020
Job Number : CMV-01/20-S&M-SM
Employment Type : Full Time

Key Tasks:

- Generate revenue and maximize hotel's market share for Rooms, Catering & Banquet through dynamic sales
- Set, drive and meet hotel sales targets and revenues
- Build and maintain strong relationships with clientele in securing and growing the business
- Participate actively in all sales and marketing related activities
- Provide coaching for junior sales personnel positions

Job Requirements:

- At least 2 years of experience preferably in hotel sales
- Good knowledge of clientele base in corporate and/or wholesale segment
- Candidate must possess a minimum SPM or diploma in hospitality
- Excellent negotiation and communication skills with good command in English
- Good business etiquette and image